UK Digital Market Overview December 2019

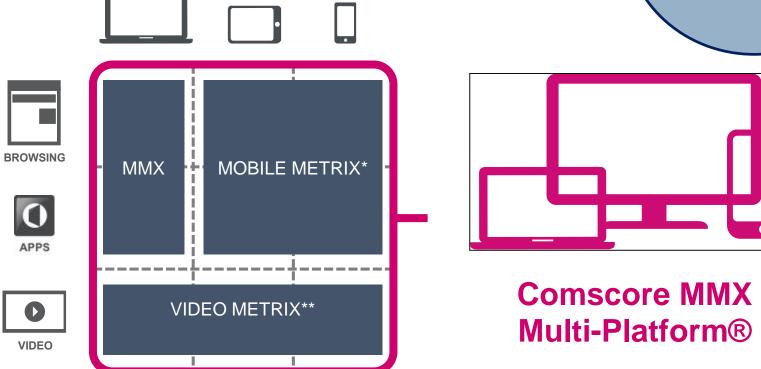
If you have any questions, please contact: <u>insights@ukom.uk.net</u>



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A Guide to Data Sources

Total Digital Population = Unduplicated audience across MMX, Mobile Metrix and Video Metrix







*Please note that we use the term mobile to refer to smartphone and tablet usage combined **MMX Multi-Platform does not yet include mobile and tablet video. This is separately available in VMX-MP

October 2019 Methodology Update



New developments in UK online audience measurement and changes in online universes

Effective with **October 2019 data** released in November 2019, the UK comScore audience product suite (MMX Multi-Platform, MMX, Video Metrix, Mobile Metrix) benefitted from **several methodology enhancements**. Related to these enhancements, reported data may show a break in trend. For additional information, please see the <u>attached FAQs</u>.

The enhancements include:

- Improved Android Collection/Reporting (MoMX/MMX MP)
- Improved iOS Collection/Reporting (MoMX/MMX MP)
- Updated Mobile Universe Estimate* (MoMX/MMX MP)
- Android Duration Methodology Enhancements (MoMX/MMX MP)
- Minor Mobile iOS Panel Processing Updates (MoMX/MMX MP)

*The updates to the mobile universe estimates results in a market share shift between iOS and Android within the total mobile population. These updates are being made to better align digital universe estimates with expectations from the market in anticipation of future cross-platform product offerings. UK universe estimates are transitioning from being informed by MobiLens to being informed by PAMCo (the same source used by all other Comscore digital products).

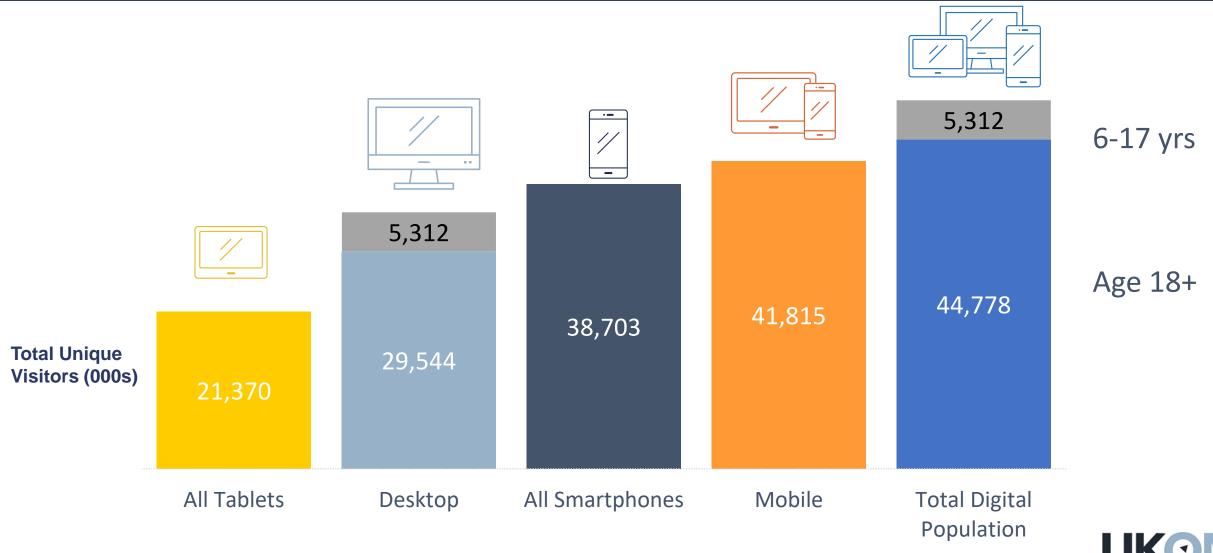




Usage by Platform



Breakdown of Digital Unique Visitors by Platform





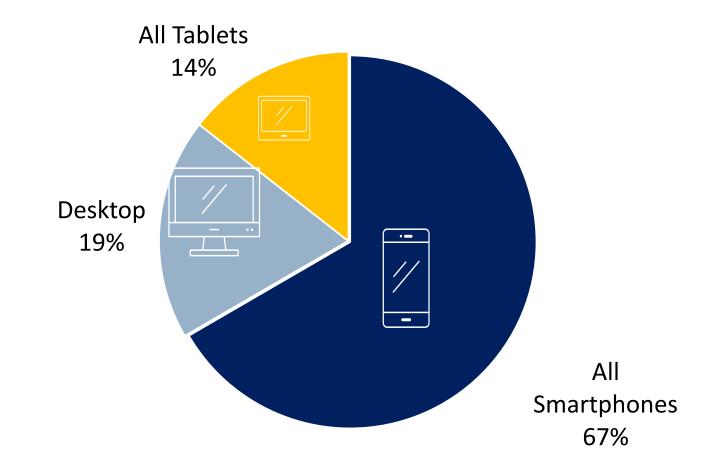
Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK.

DIFE MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps. Desktop refers to desktop, laptop and notebook. Total mobile refers to smartphone and tablet usage combined



Share of Minutes by Platform Mobile Devices now account for **81%** of all adult online minutes

Share of Total Minutes 18+



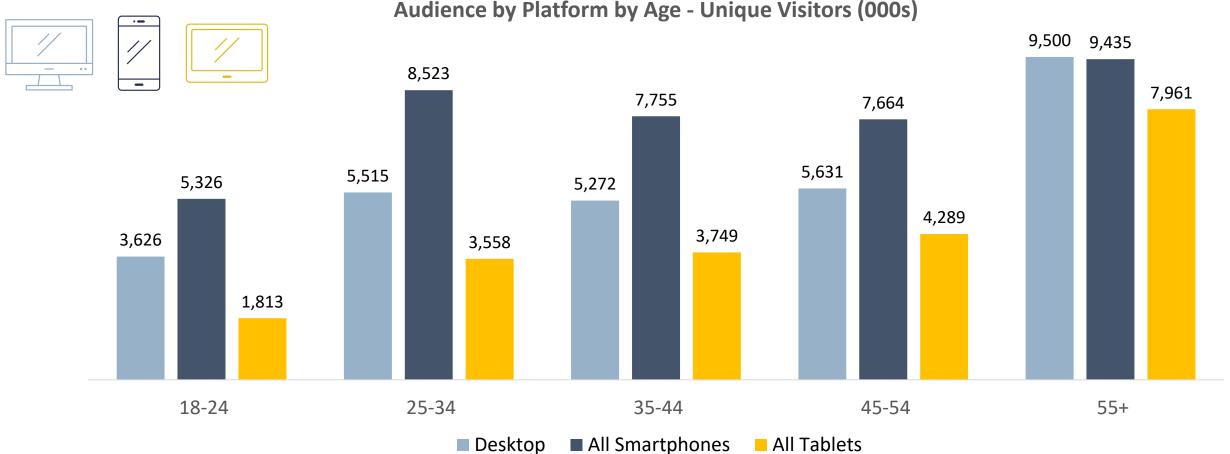


Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps



*Desktop refers to 'Desktop, laptop and notebook. Total mobile refers to smartphone and tablet usage combined

Platform Unique Visitors by Age



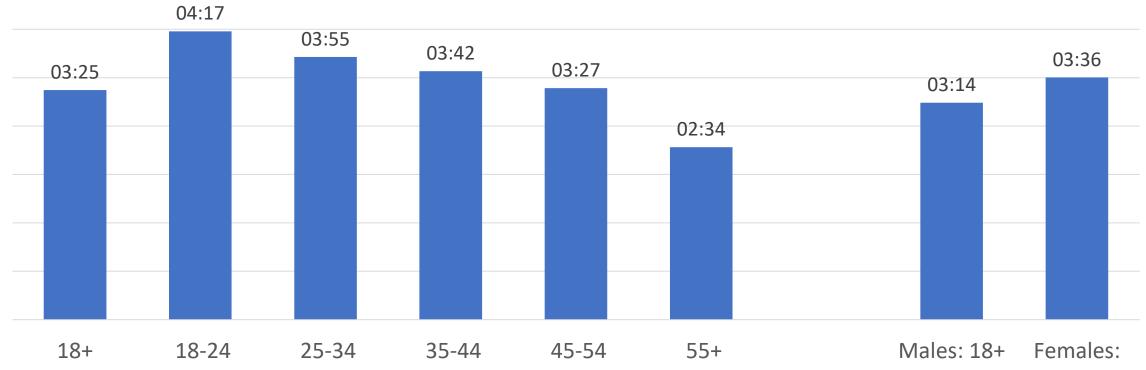
Audience by Platform by Age - Unique Visitors (000s)





Average Time Spent Online Per Day by Age & Gender Average time spent online decreases with increasing age



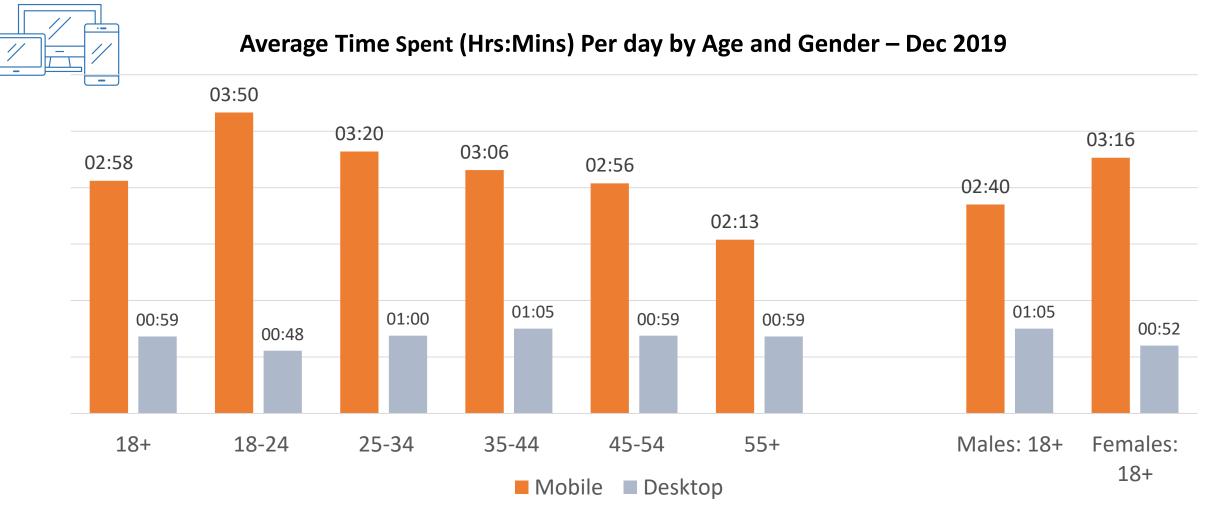




Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK

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Average Time Spent Online Per Day by Age & Gender Adults spend 3x longer on mobile devices than desktops each month

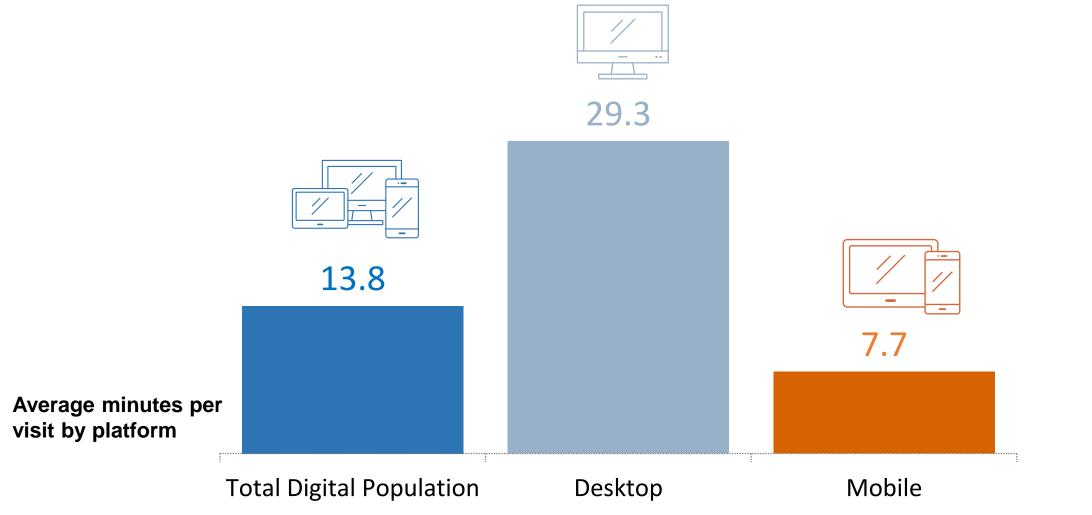




Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK

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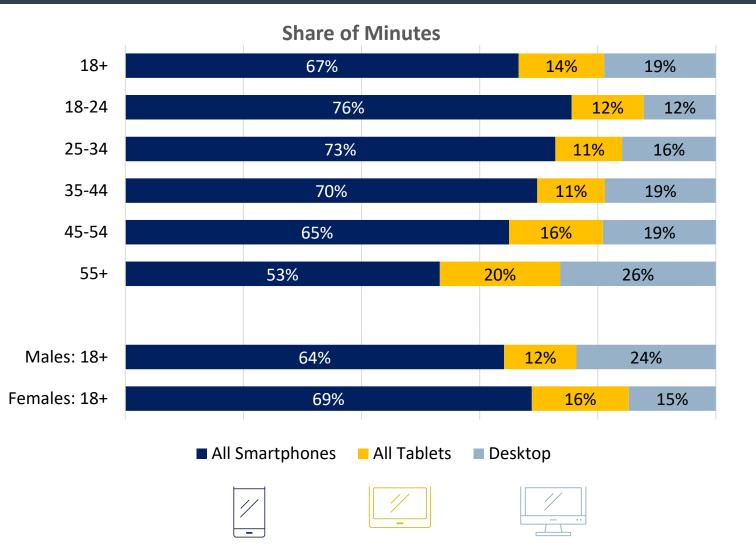
Average Minutes per Visit by Platform Mobile visits are **shorter**





COMSCORE Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK

Platform Share of Minutes by Age & Gender 18-24s & females spend greatest share of time on mobile devices



Smartphone share decreases with increasing age but 55+ have the greatest tablet share

Females 18+ spend 85% of their time online on mobile devices compared to only 76% for males.

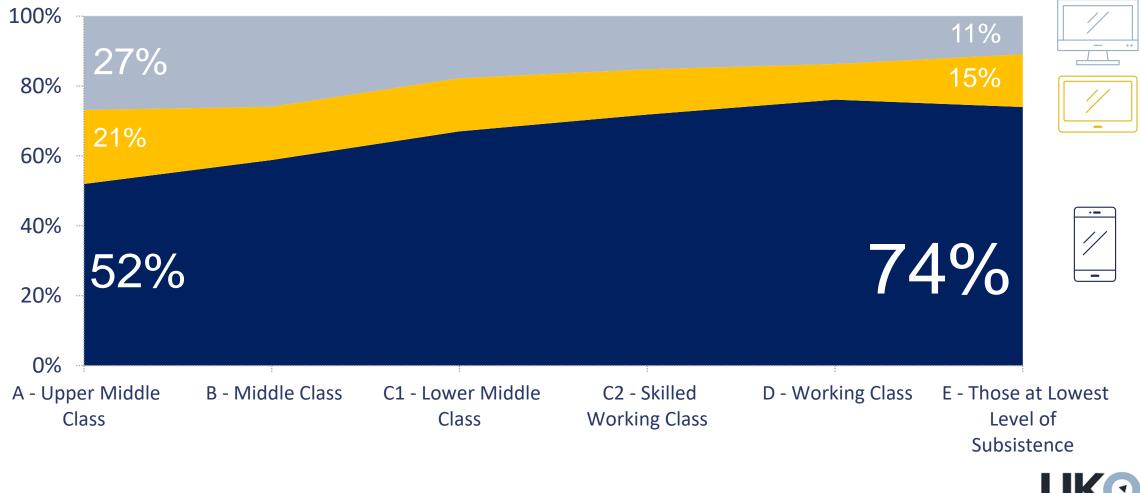


Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK



Platform Share of Time Online by Social Grade Smartphone share increases as social grade decreases

Platform Share of Minutes by Social Grade



Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK

COMSCORE MMX Multi-Platform includes Desktop browsing, Desktop video streams, smartphone browsing & apps, tablet browsing & apps for tagged sites & apps.

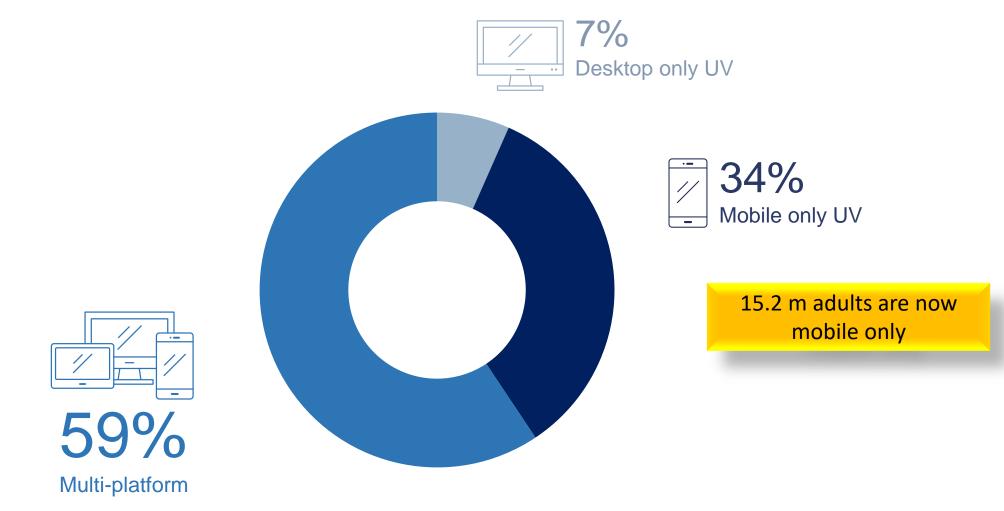
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Multi-Platform Usage



Multi-Platform Usage Over a third of UK Adults are now Mobile Only



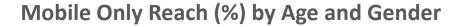


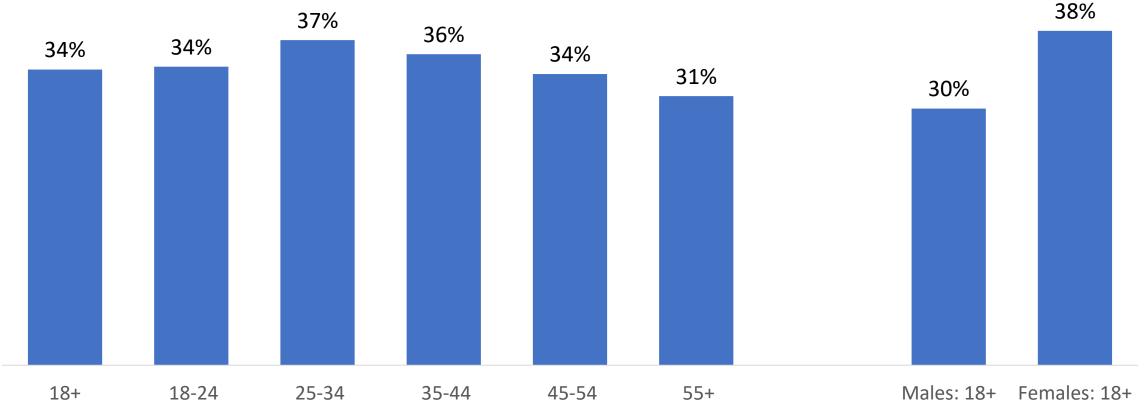


MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps. Total mobile refers to smartphone and tablet usage combined



'Mobile Only' Audience Reach by Age & Gender Females are more likely to be 'mobile only' than males





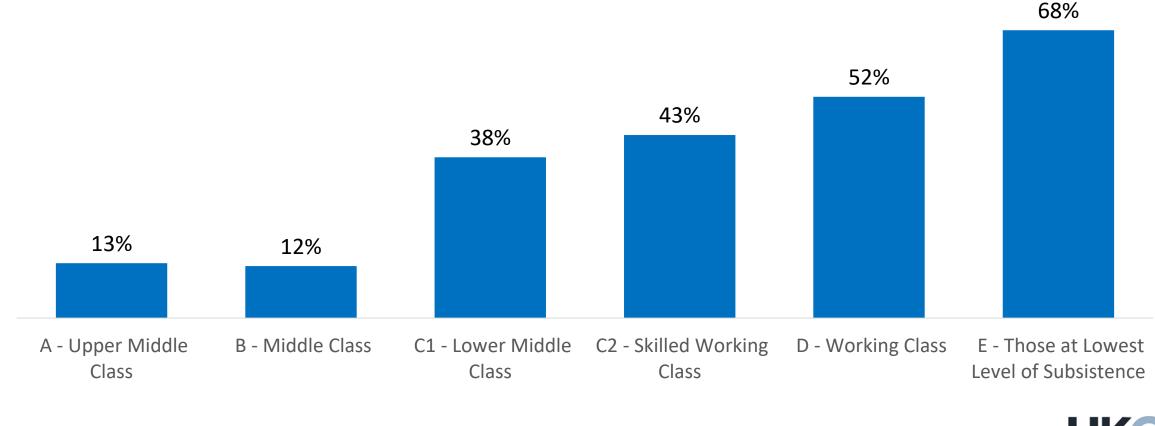


Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK

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'Mobile Only' Audience Reach by Social grade Lower social grades are more likely to be 'Mobile Only'

Mobile Only Reach (%) by Social Grade



Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK

comscore





Top Properties: Total Digital Population



Top 20 Properties by 'Unique Visitors' - Total Digital Population Google reaches 99% of the UK Online population



Google Sites Facebook 44,213 Amazon Sites 43.763 **Microsoft Sites** 42,749 **Reach Group** 40,158 **News UK Sites** 38,417 **BBC Sites** 36,068 Mail Online / Daily Mail 35,402 Apple Inc. 33,770 Verizon Media 33,521 eBay 32,007 Independent & ES (ESi Media) 31,054 PayPal 29,966 **Sky Sites** 29,075 Wikimedia Foundation Sites 26,539 The Guardian 25,052 Twitter 25,013 Hearst 24,869 Sainsburys 22,939 **Telegraph Media Group** 20,633

Total Unique Visitors/Viewers (000s) = 50,089

Google's properties now reach 98.9% of the UK population

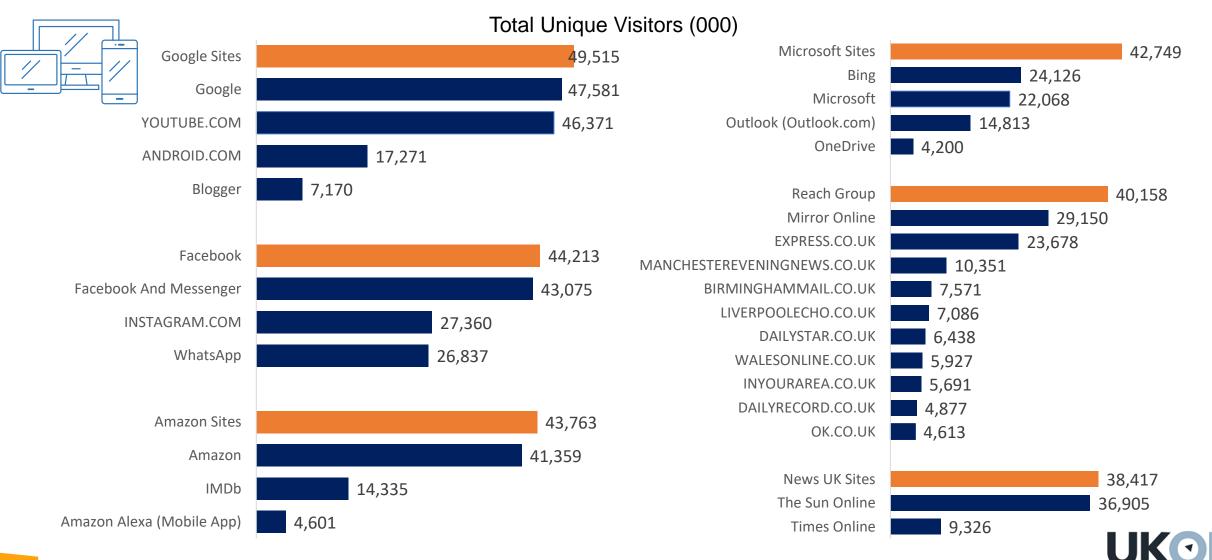
49,515





Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps

Audience Breakdown of Top 6 Sites: Media Titles > 4 million visitors YouTube reaches more than all Facebook properties combined





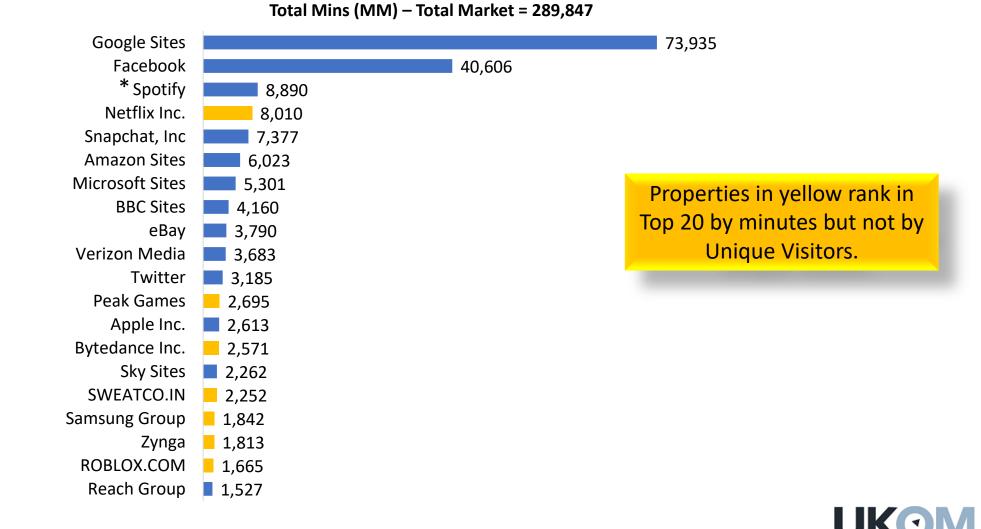
Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps

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Top 20 Properties by 'Time Spent' – Total Digital Population Entertainment (games/music/TV) & social media properties drive minutes





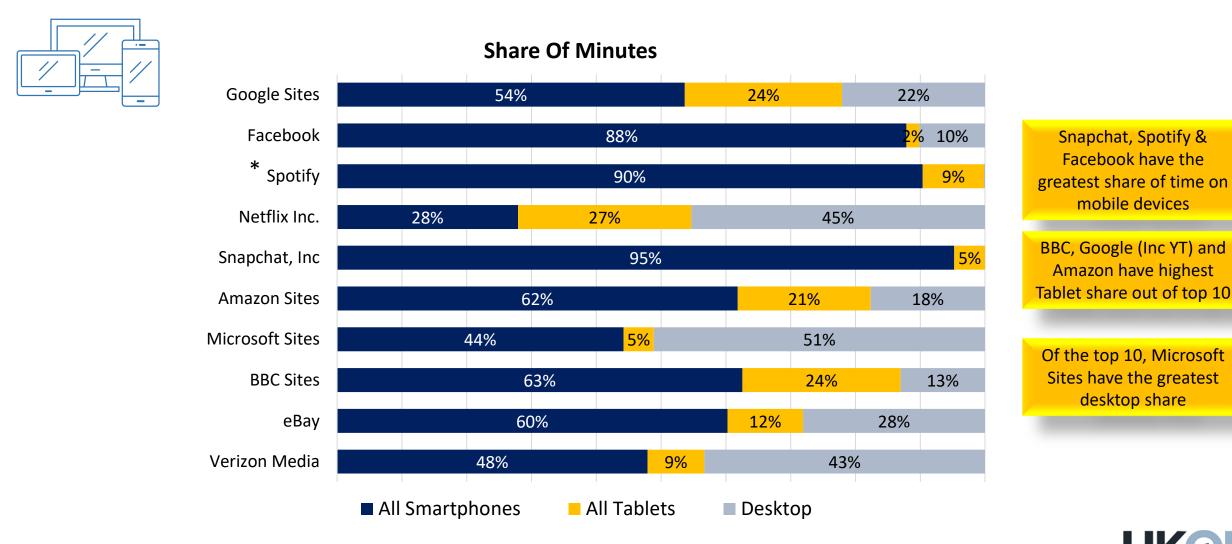
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Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps *Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data.

Share of <u>Adults'</u> Time Online by Platform for Top 10 'Time Spent' Properties Platform split is very different for the top 10





Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK

MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps

*Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data.

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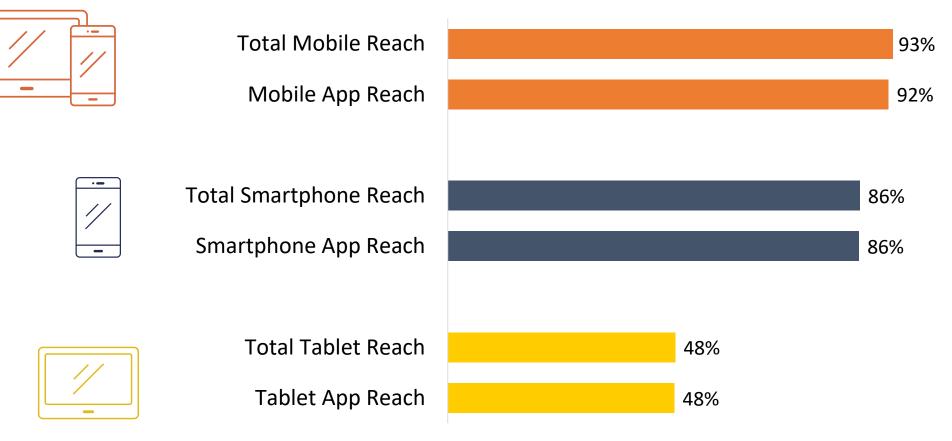
online audience measurement



Mobile usage



Mobile Reach by Platform & Access App use is now ubiquitous



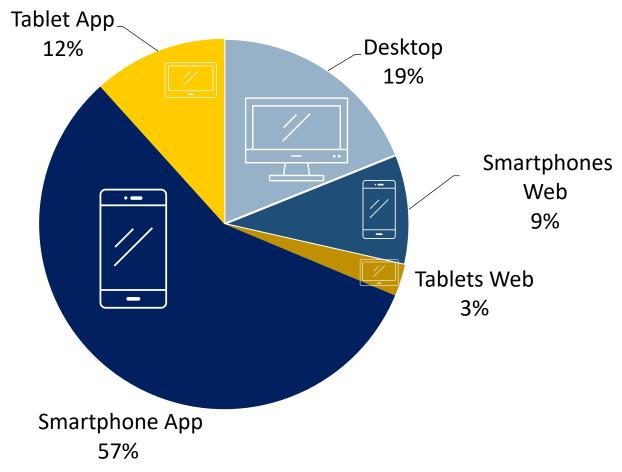
Reach of Online UK Population - Dec 2019, 18+





Minutes by Platform & Mobile Access Smartphone apps account for 57% of all Minutes

Share of Total Minutes



Source: Comscore MMX Multi-Platform, Age 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps



COMSCORE Desktop refers to 'Desktop, laptop and notebook. Total mobile refers to smartphone and tablet usage combined

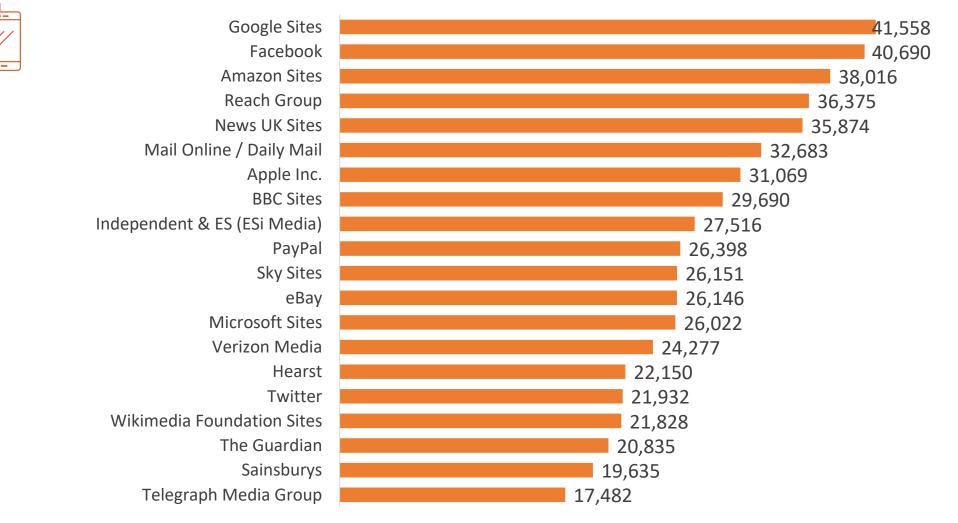


Top Properties: Mobile Population



Top 20 Mobile Properties ranked by Unique Visitors 41.8m adults accessed mobile content in Dec 2019 (via browser or app)

Total Unique Visitors/Viewers (000s) Total Mobile (18+) = 41,815

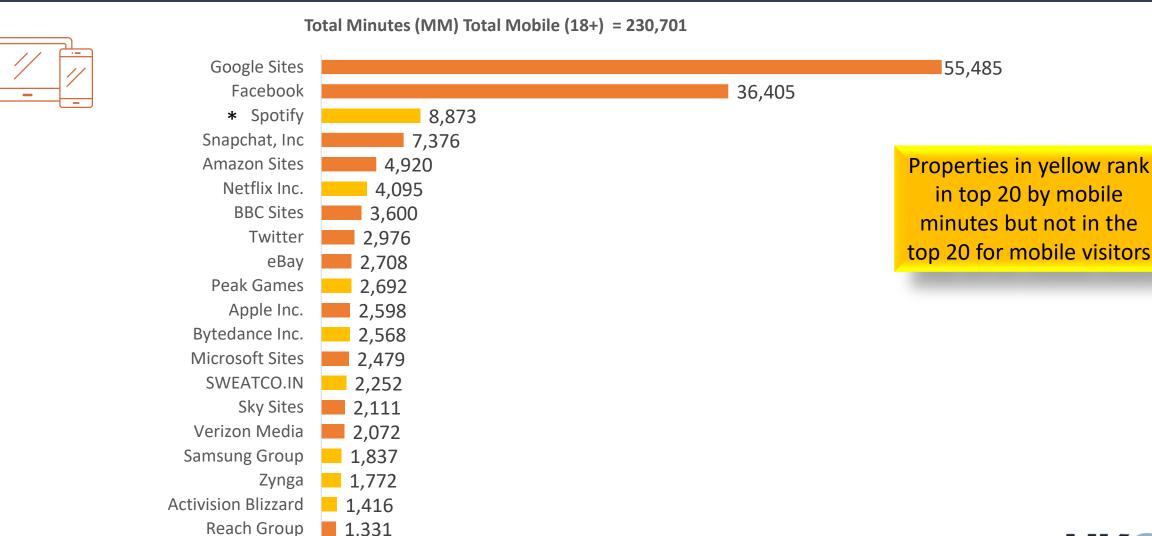






Source: Comscore Mobile Metrix, Age 18+. December 2019, UK Please note that 'mobile' includes smartphone and tablet usage combined

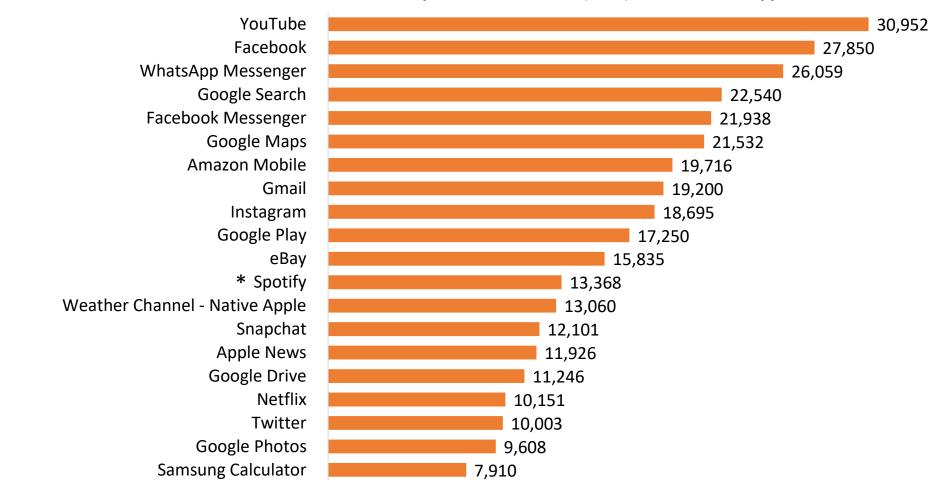
Top 20 Mobile Properties ranked by minutes Entertainment & Games sites more likely to feature in 'time online' top 20





COMSCORE Source: Comscore Mobile Metrix, Age 18+. December 2019, UKPlease note that 'mobile' includes smartphone and tablet usage combined *Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data.

Top 20 Mobile Apps (Tablet & Smartphone) ranked by Unique Visitors Global Brands dominate top 20 Apps



Total Unique Visitors/Viewers (000s) – Total Mobile App Users = 41.1m

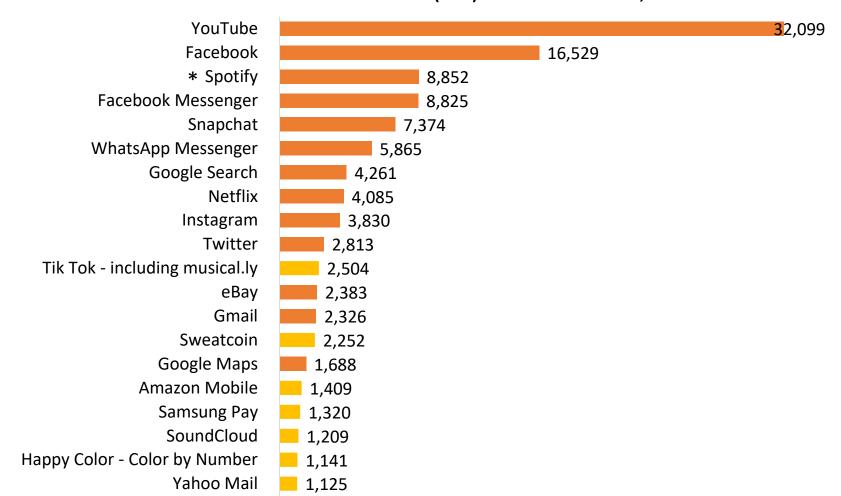


Source: Comscore Mobile Metrix, Age 18+, December 2019, UK. Please note that 'mobile' includes smartphone and tablet usage combined



*Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data.

Top 20 Mobile (Tablet & Smartphone) Apps ranked by Minutes TikTok is now just outside the top 10 for total minutes







Source: Comscore Mobile Metrix, Age 18+. December 2019, UK. Please note that 'mobile' includes smartphone and tablet usage combined



*Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data. online audience measurement

Top 10 Mobile Apps by Unique Visitors split by Platform 9 of the top 10 apps are owned by Google or Facebook

Total Mobile		Smartphone	-	Tablet // Top 10 -	
	(Million)		(Million)		(Million)
YouTube	31.0	YouTube	26.2	YouTube	7.3
Facebook	27.8	WhatsApp Messenger	26.1	Facebook	4.3
WhatsApp Messenger	26.1	Facebook	24.8	Netflix	3.1
Google Search	22.5	Facebook Messenger	20.6	Instagram	2.8
Facebook Messenger	21.9	Google Search	20.5	Amazon Mobile	2.8
Google Maps	21.5	Google Maps	20.2	Google Search	2.7
Amazon Mobile	19.7	Gmail	17.8	Apple News	2.3
Gmail	19.2	Amazon Mobile	17.5	BBC IPlayer	2.1
Instagram	18.7	Google Play	17.3	*Spotify	1.9
Google Play	17.3	Instagram	16.6	eBay	1.8





*Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data.

Top 10 Mobile Apps by Minutes by Mobile Platform Spotify, Netflix & eBay enter the top 10 for Minutes

Total Mobile Top 10		Smartphone Top 10	·	Tablet // Top 10 –	
	(Billion)		(Billion)		(Billion)
YouTube	32.1	YouTube	20.6	YouTube	6.9
Facebook	16.5	Facebook	16.0	Netflix	1.1
*Spotify	8.9	Facebook Messenger	8.8	Google Search	1.1
Facebook Messenger	8.8	 *Spotify 	8.0	*Spotify	1.1
Snapchat	7.4	Snapchat	7.0	YouTube Kids	0.4
WhatsApp Messenger	5.9	WhatsApp Messenger	5.9	Happy Color	0.3
Google Search	4.3	Instagram	3.8	Facebook	0.3
Netflix	4.1	Google Search	2.9	Amazon Prime Video	0.3
Instagram	3.8	Twitter	2.6	eBay	0.3
Twitter	2.8	Sweatcoin	2.3	Snapchat	0.3



Source: Comscore Mobile Metrix, Age 18+. December 2019, UK Please note that 'mobile' includes smartphone and tablet usage combined



*Due to a tagging problem on Android platforms, [P] Spotify and [M] Spotify (Mobile App) were under-reported in December 2019 Mobile Metrix and Media Metrix Multi-Platform data.



Categories



Platform Share of Time Online by category Platform time is influenced heavily by content and service



Desktop total

Computer Software	92%
Web Hosting	90%
Autos Manufacturer	77%
Family & Youth Education	73%
Auctions	71%
Investments	61%
Entertainment - Movies	61%
Education	59%
Gaming Information	56%
Government	55%
Business to Business	50%
Taxes	50%
Automotive	49%
Airlines	48%
Politics	45%



,	Instant Messengers	99%
)	Gay/Lesbian	97%
)	Diet & Exercise/Fitness Tracker	95%
)	Health	95%
)	Car Transportation	95%
)	Job Search	94%
)	Maps/GPS/Traffic	94%
)	Payments	94%
)	Coupons/Incentives	93%
)	Social Media	89%
)	Consumer Electronics	88%
)	Dating	86%
)	Weather	85%
•	Religion/Spirituality	85%
,	Entertainment - Music	84%

Source: Comscore MMX Multi-Platform, Adults 18+, December 2019, UK



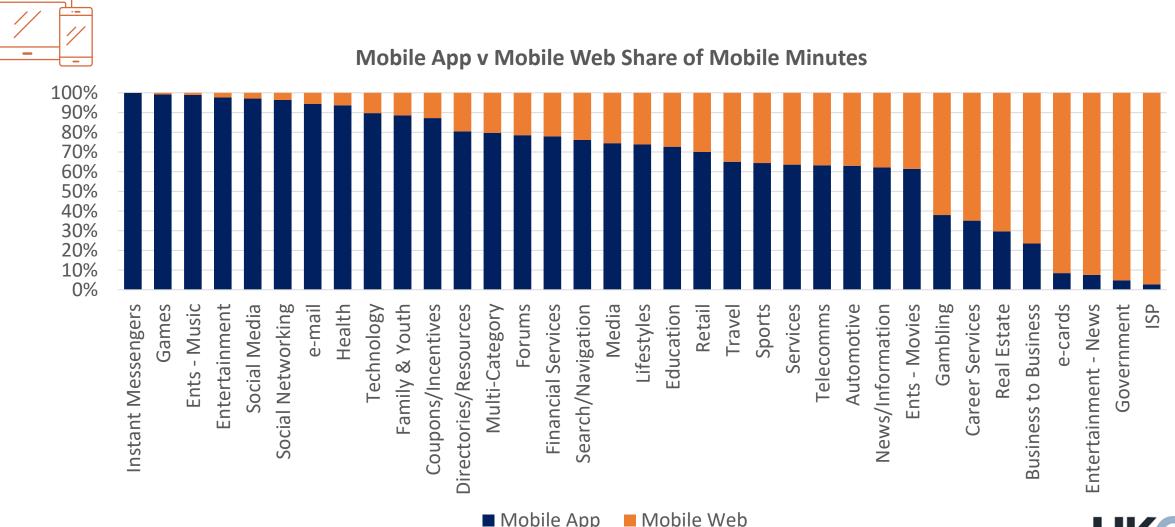
MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & app



Kids	34%
Books	30%
e-cards	29%
Family & Youth	28%
Entertainment	26%
Games	22%
General News	19%
Retail - Music	19%
Search/Navigation	18%
News/Information	16%
Department Stores/Malls	15%
Real Estate	15%
Forums/Message Boards	14%
Jewellery/Luxury Goods	14%
Technology	14%

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Share of Mobile Minutes by Access Type by Category Mobile App share of minutes varies by content & service





Source: Comscore Mobile Metrix, Age 18+. December 2019, UK Please note that 'mobile' includes smartphone and tablet usage combined



Key Changes: Dec 19 v Oct 19

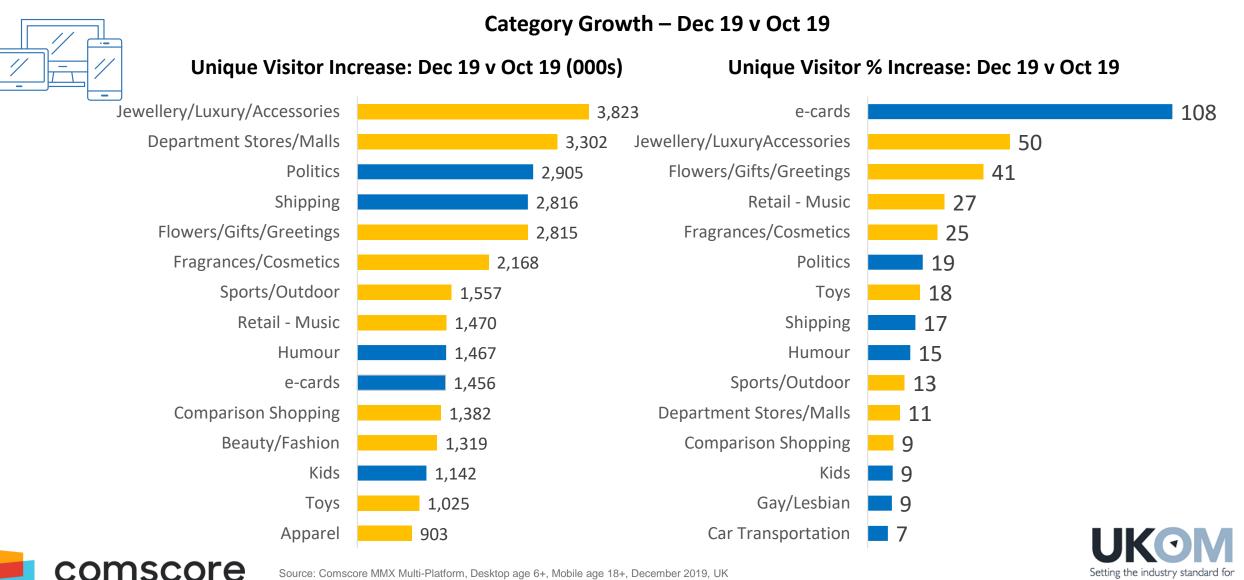
Given the enhanced methodology resulting in a trend break between Sept and Oct, the focus this quarter is on categories and brands which have witnessed strong growth between Oct and Dec 2019



Top performing Categories based on Unique Visitor Growth Oct-Dec 2019 **Retail dominates Top Growth Categories for Dec 2019**



online audience measurement



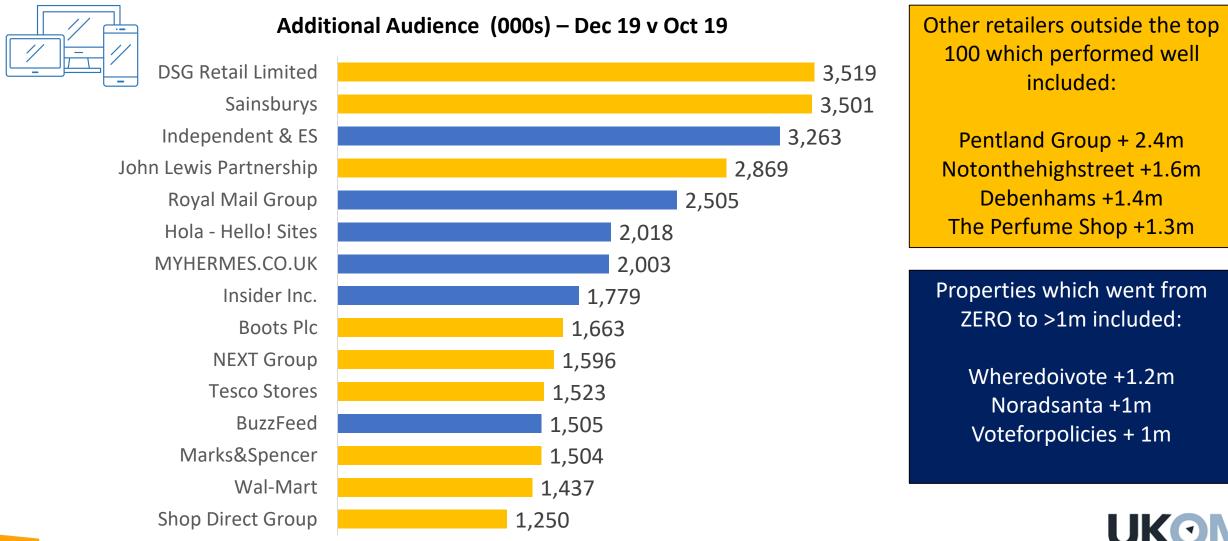
Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps

Properties in the Top 100 which Added most Unique Visitors: Oct-Dec 2019 Retailers experienced the biggest gains



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Source: Comscore MMX Multi-Platform, Desktop age 6+, Mobile age 18+, December 2019, UK MMX Multi-Platform includes desktop browsing, desktop video streams, smartphone browsing & apps, tablet browsing & apps

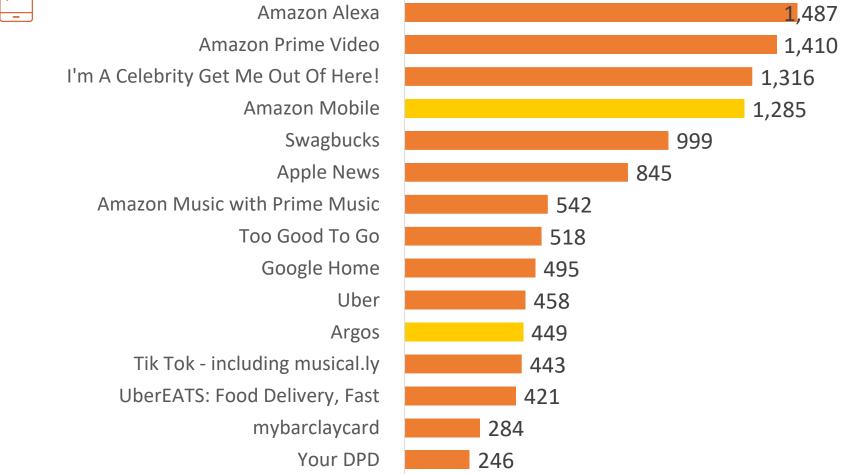
Mobile Apps in top 200 which added most Unique Visitors: Oct -Dec 19 Very few retailers in Top Growth Apps





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Additional Audience (000s) – Dec 19 v Oct 19





Source: Comscore Mobile Metrix, Age 18+, December 2019, UK. Please note that 'mobile' includes smartphone and tablet usage combined

Questions?

Find out more at: http://www.ukom.uk.net/ Email us at: insights@ukom.uk.net



Methodology and Definitions

 This report utilises data from the Comscore suite of UKOM approved products, namely Comscore MMX, Comscore Video Metrix and Comscore MMX Multi-Platform, as well as Comscore Mobile Metrix which is pending UKOM approval.

Comscore MMX Multi-Platform[®]

Comscore MMX Multi-Platform [®] offers comprehensive reporting on more than 300,000 digital media entities, including their unduplicated audience size, demographic composition, engagement, performance within key user segments and behavioral trends. All of these metrics are measured across multiple digital media platforms, including desktop computers, smartphones and tablets, and content delivery vehicles, including websites, videos and apps. These platforms are unified using both panel- and census-based methods to deliver a holistic view of media companies' total digital populations. *For more information, please visit: <u>http://www.Comscore.com/Products/Audience-Analytics/Media-Metrix-Multi-Platform</u>*

Comscore MMX [®]The Comscore MMX [®] suite of syndicated products sets the standard for digital audience measurement and media planning. It is powered by Unified Digital Measurement[™], the measurement approach that bridges panel-based and website server-based metrics to account for browsing on PC. MMX delivers the accurate suite of audience metrics, providing valuable demographic measures, such as age, gender, household income and household size. MMX reports on more than 35,000 UK properties. For more information please visit:
 http://www.Comscore.com/Products/Audience_Analytics/MMX

Comscore Mobile Metrix [®]

Comscore Mobile Metrix [®] captures total mobile audience behaviour on browsers and apps across smartphones and tablets. With Mobile Metrix, publishers can demonstrate the value of their mobile audiences, while agencies and advertisers can strategically plan and buy digital advertising on mobile platforms to achieve their campaign objectives. *For more information, please visit:* <u>www.Comscore.com/Products/Audience-Analytics/Mobile-Metrix2</u>

• Comscore Video Metrix ®

Comscore Video Metrix [®] provides transparent, end-to-end video measurement and uses robust duration measurement to reveal engaged time spent viewing online video, along with the unique ability to Separate advertising and content. *For more information, please visit:* <u>http://www.Comscore.com/Products/Audience_Analytics/Video_Metrix</u>

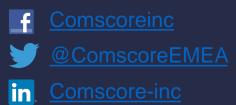




About Comscore

Comscore (NASDAQ: SCOR) is the trusted partner for planning, transacting and evaluating media across platforms. With a data footprint that combines digital, linear TV, over-the-top and theatrical viewership intelligence with advanced audience insights, Comscore allows media buyers and sellers to quantify their multiscreen behavior and make business decisions with confidence. A proven leader in measuring digital and set-top box audiences and advertising at scale, Comscore is the industry's emerging, third-party source for reliable and comprehensive cross-platform measurement. To learn more about Comscore, please visit <u>www.Comscore.com</u>

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About UKOM

UKOM's objective is to set and oversee the delivery of a credible industry standard for digital audience measurement. That means quantifying audiences in terms of people, not browsers or machines.

UKOM's governance structure involves all sides of the industry, to ensure that Comscore services meet our collective needs fully and fairly.

The whole UK media industry is involved in setting and overseeing UKOM standards through its Technical and Commercial Committees, and the UKOM Board.

UKOM and Comscore work to an agreed process for product approval, from agreeing concepts, to approved data publication, and continuous assessment.

Find out more at: www.ukom.uk.net/

